

MINUTES FOR
ESTATE PLANNING COUNCIL OF NORTHEAST WISCONSIN, INC.
ANNUAL MEETING - JANUARY 26, 2024

The 61th Annual Meeting was called to order by President Evan Lin. The meeting was held in-person at 1951 West.

Evan introduced our platinum sponsors for the annual meeting. A big thank you to The Leonard Company for being a platinum sponsor. Laura Duguid and John Leonard were present. They provided a short presentation regarding The Leonard Company. They opened their Wisconsin office in 2022. They are an estate distribution company. They perform personal property appraisals and auction services. They have a live auction every month with a 95% sale rate. They also provide concierge services such as packing, storage and move out assistance.

Evan introduced the members of the Board of Directors who were present. He also thanked Jacqueline Lawrence and Julie Kiley for their years of service on the Estate Planning Council board, as their terms have come to an end. In addition, he honored two new emeritus members, Randall Schmitz and Warren Clark.

The minutes from the January 27, 2023 Annual Meeting were handed out. A motion to approve the minutes was made, seconded and passed.

The attached 2023 Treasurer's Report was handed out and discussed by Ryan Laughlin. A motion to approve the Treasurer's Report was made, seconded and passed.

Evan mentioned that in 2024 there is a slight increase in dues to the current amount of \$80 per member.

The spring seminar is scheduled for the end of April. Eric Pelnar mentioned that the golf outing is scheduled for August 20, 2024, at Mid Vallee Golf Course.

Evan mentioned that Ryan Laughlin can nominate two members per year for the AEP designation, if they want to apply for that designation.

Evan introduced our guest speaker Dr. Marc Schaffer from St. Norbert College. Also attending from St. Norbert College was Amy Kundinger and Kim Smith. Dr. Schaffer

has been presenting to our group for 10 years regarding the current economy. Dr. Schaffer brought along three students, Evan Glaser, Elizabeth Phipps and Sarah Scanlan, with each making a presentation to the group. The three students are Center for Business and Economic Analysis Fellows at St. Norbert College.

There being no further business, the meeting was adjourned.

Respectfully submitted,

Estate Planning Council of
Northeast Wisconsin, Inc.

By: _____
Jeffrey J. Martinson, Secretary

**Estate Planning Council of Northeast Wisconsin
Statement of Receipts and Disbursements
For the Year Ended December 31, 2023**

	Checking	Savings	Total
Beginning balances	\$ 22,975	\$ 8,305	\$ 31,280
Receipts			
Interest earned	-	20	20
Member dues	4,050	-	4,050
Seminar and meal revenue	9,970	-	9,970
Sponsor revenue	9,250	-	9,250
Golf outing revenue	6,770	-	6,770
	30,040	20	30,060
Total receipts	30,040	20	30,060
Disbursements			
Supplies, admin, printing, and postage	1,150	-	1,150
National dues, LISI, and web site	2,719	-	2,719
Continuing education costs	504	-	504
Speaker costs	6,525	-	6,525
National conference reimbursements	2,000	-	2,000
Meals	10,204	-	10,204
Golf outing	5,099	-	5,099
	28,201	-	28,201
Total disbursements	28,201	-	28,201
Net cash inflow (outflow) for year	1,839	20	1,859
Ending balances	\$ 24,814	\$ 8,325	\$ 33,139